

A guide to Energy Assets



Our differentiators



Multi-utility, meter-to-main proposition

- Breadth and depth of knowledge
- Holistic view
- One central point of contact



National coverage

- Local knowledge and relationships
- Enhanced responsiveness
- Local labour and stores
- Travel savings



Next generation systems and technology

- Scalable
- Bespoke
- In-house maintenance
- Future proof

Saving you time and money



In-house labour

- Enhanced responsiveness
- Maximum flexibility



Robust supply chain

- Unique integrated model
- Long-standing relationships



Transparent, competitive quotes

- Itemised breakdown so you can 'compare apples with apples'
- No hidden costs

Our differentiators



Strong customer portfolio

- Experience in your industry
- Proven service quality and delivery methodology
- Long-standing reputation for delivery against SLAs



High levels of accreditation

- MCOP, ASPCoP, GIRS, NERS, WIRS and AMI
- ISO14001, ISO27001, ISO9001-2008, OHSAS18001
- In-house half-hourly reads accreditation

Providing you with
peace of mind



Exceptional people

- Employees on the board of various key industry bodies and panels
- Highly experienced and qualified



Market-leading data and analysis

- Highly sophisticated data processing using artificial intelligence (AI)
- Full data validation, tolerance checks and alarms
- Comprehensive dashboards and reporting library



Our vision and mission

Our vision

To be the leading UK provider of multi-utility:

1. metering and data services
2. networks construction and ownership solutions
3. low carbon expertise

delivering efficiency, innovation and value.

An organisation that's trusted to meet the needs of our stakeholders in a safe, reliable and sustainable manner.

Our mission

To provide:

- **customers** with innovative solutions that fully meet their requirements and help them to achieve their Net Zero ambitions
- **shareholders** with outstanding opportunity for value creation
- **employees** with high levels of job satisfaction, recognition and personal development opportunity.

Our core values



These core values are framed by an overarching commitment to safety - in whatever we do, wherever we operate. **Safety first - safety always.**

Who we are

Established in 2005, we're a leading, nationwide, utilities infrastructure organisation, providing:

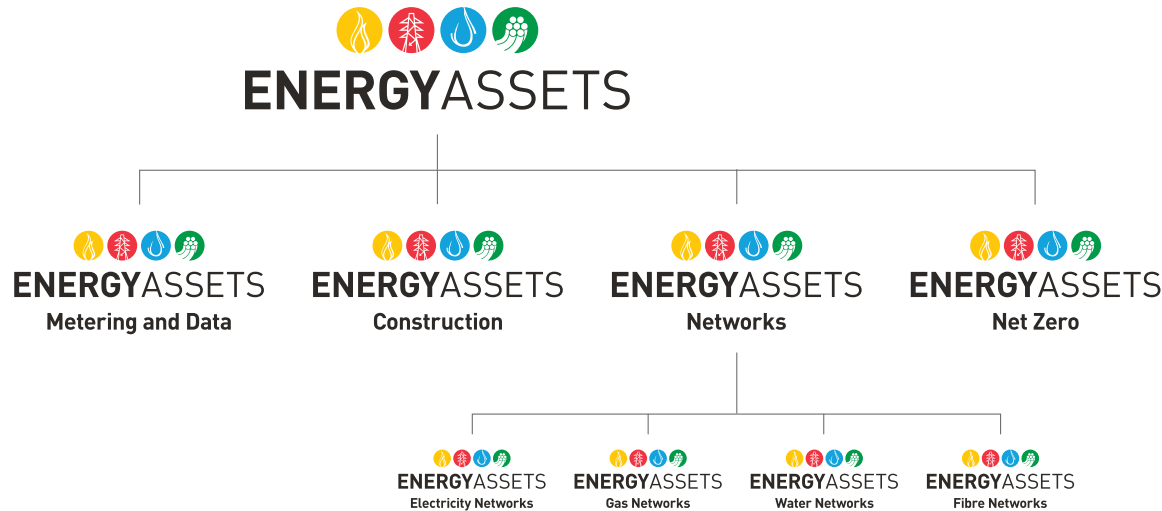
1. innovative metering and data services
2. future-proofed network construction and ownership solutions
3. low carbon service offerings.

Our end-to-end, 'meter-to-main', multi-utility propositions use ground-breaking technology, data analytics and dynamic processes.

We partner with major energy suppliers and utilities constructors - delivering our services to the nation's biggest brands and public sector bodies.

Through a strategy of organic growth and acquisition, we've created a business model founded on stable, long term contractual agreements. This positions us strongly to optimise the new opportunities opening up as we move towards a low carbon and decentralised energy network.

As energy efficiency and environmental sustainability drive national policy, we're perfectly placed both to grow our existing revenue streams and broaden our market offer.





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Metering and Data

How we operate:

We're an accredited Meter Asset Provider (MAP), Meter Asset Manager (MAM) and Meter Operator (MOP), providing advanced and smart metering installation and exchange services.

We're also an Elexon-accredited Half-Hourly (HH) and non-HH electricity data collector/aggregator (DC/DA) and provide gas consumption data, ensuring accurate billing for end consumers.

Lastly, we help optimise utilities usage, reducing costs and carbon footprint via our data processing and management tools to provide energy savings recommendations.

Our key services include:

- industrial and commercial MAP, MAM and MOP, providing meter installation and exchange services
- ASPCoP-accredited Automated Meter Reading (AMR) solutions
- Elexon-accredited HH and non-HH MOP and DC/DA services
- multi-utility sub-metering for electricity and water
- providing latest generation smart metering (SMETS2) to micro businesses
- AMR DNA - our sophisticated data processing service which uses artificial intelligence to provide energy savings recommendations
- WebAnalyser – our innovative data management portal which captures multi-utility consumption data within a single fully customisable dashboard.



1.75m+

Meter assets





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Construction

How we operate:

We design and construct new multi-utility networks for:

- residential developments
- industrial and commercial projects.

Our key services include:

- utility network services accredited by the:
 - > Gas industry Registration Scheme
 - > National Electricity Registration Scheme
 - > Water Industry Registration Scheme
- utility network design house for provision of gas, electricity, fibre and water – from connection – to property.





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Electricity Networks



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Water Networks



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Gas Networks



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Fibre Networks

OVER
100,000
IDNO & IGT
connections
completed

How we operate:

We're an Independent Distribution Network Operator (IDNO), Independent Gas Transporter (IGT) and fibre optic network owner - delivering final mile network adoption, ownership and management services.

We also help deliver Net Zero ambitions through:

- design and adoption of infrastructure installations for heat pumps, electric vehicle charging points and hydrogen-ready pipes
- the provision of data to integrate with artificial intelligence to manage network load and safeguard power supply.

Our key services include:

- accredited Independent Gas Transporter and Independent Distribution Network Operator
- water adoption services (NAV) and fibre network operator asset adoption services.





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Net Zero

Introducing EA Net Zero:

EA Net Zero (EA NZ) builds on our strong foundation as a leading, multi-utilities infrastructure business to bring you a range of low carbon solutions to help you achieve your Net Zero ambitions.

We offer:

- peace of mind with our proven products, high quality service standards and a strong customer track record
- convenience and ease with nationwide coverage, expert teams and tailored, full turn-key solutions
- a simple quotation process and a range of commercial terms.

Our key services include:

- electric vehicle charge point (EVCP) – design, installation, maintenance, MI & revenue generation
- EA Connections – providing a range of metering connections, disconnections, alterations and outlet services
- AMR DNA - an artificial intelligence tool that helps you to take control of your data and reduce energy consumption. It produces average savings of 25% in gas and 15% in electricity
- WebAnalyser - a portal that provides customised reports using half-hourly data from AMR meters in one convenient dashboard.



A platform for growth

Over recent years, our business has undergone a transformation through organic growth and strategic acquisition.

We have a leadership team brimming with entrepreneurial expertise who've delivered significant growth beyond our original market offering.

At the end of 2022 we reached the milestone of having 1.8m meter and network assets under ownership.

As a result, we're now well set for future success.

We're the only company of scale in Britain with a combined metering/data services, local network ownership, and network construction offering. Our structure is flexible, with multiple 'touch-points', making it easy for our customers to do business with us.

In short, we're perfectly placed as the trusted 'go-to' partner for our customers, who know we have the capability and capacity to help them fulfil their goals as housebuilders, energy suppliers and end users as we enter a low carbon future.

Whether it's integrating battery storage and solar panels, enabling electric vehicle charging, or delivering hydrogen gas networks – we have the people, the expertise, the business strength and the vision to play our part in a sustainable future. Our meters will be the measure of sustainability, our networks the vehicles for new and emerging technologies, and our people the force to make it happen.

7%


share of new build
housing local network
connections



Accreditations



**A partner you
can trust**

highest levels of
accreditation and no
'major non-conformities'



Timeline



National coverage



**Time and
money savings**

local knowledge and
relationships, nationally



**Enhanced speed of
responsiveness**

local labour and stores

Our customers



Cost and time savings as a result of industry experience

we've worked with organisations similar to yours and will utilise this knowledge



Peace of mind

trusted by the nations biggest brands



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